



BDS News

Issue 7, July 2017

BDS Employee of the Month

Jeff Bunker

BDS is proud to announce that Vice President of Marketing Jeff Bunker is our July, 2017 Employee of the Month. Jeff worked his way up from machinist to Vice President at his previous position before joining BDS in October of 2010. With an extensive background in the dental industry that has spanned more than 25 years, Jeff brings a unique and unparalleled skill set to the team. "BDS is a close-knit culture of skilled people who truly care about manufacturing products that can be characterized by their excellence and durability. Our product line is tried and true, tough as nails, and built with heart. We are irrefutable in the industry."

"Jeff has a unique understanding of what it takes to manufacture our product," states BDS President, Rick Whitman. "He has a razor sharp awareness of what it takes to make a profit, and he is a rock. I know exactly what he is going to do, and I don't have to second guess it, even for a minute. Jeff is a great Ambassador for the company, and can be trusted with anything. He always has our best interest in mind, and is unfailingly loyal to our vision. Jeff was a Boy Scout leader for 25 years. That pretty much says it all."

"Jeff is a great person to work with. His attention to detail and his desire to get things right, for both the customer and internally here at BDS, is very much appreciated by all," states System Administrator and Scheduler Michael Palma. "From making sure orders are entered to the customer's requirements, to following up with scheduling and production to be certain orders are produced accurately, Jeff really shows his commitment to our customers. He is a pleasure to work with and is an integral part of our company."

"Jeff is really great to work with. I feel like he and I work really well together," states Customer Service Representative Pam Lawrence. "He is very helpful and encouraging, and I appreciate his positive attitude. He also does a terrific job with our national sales reps, and maintains an eagle eye on what's happening out in the field."

"Jeff is truly a team player, and is always willing to do whatever it takes to get the job done," says BDS graphic Illustrator Angela Cretsinger. "He is a great manager; understanding and kind, and really driven to help the whole team succeed."

"Jeff is really good at what he does, he's good with both the customers and the Sales Department, and he knows how to keep things running smoothly," states BDS Production Manager Tim Bert. "He's always friendly, and he's always willing to answer questions- and when he doesn't know right off the bat, he gets me the answer really quickly."

"Jeff has been working in this industry for a really long time, and he has great communication skills," says Office Administrator Angie Atkinson. "He is terrific to work with because he is a nice guy. Jeff always steps in to take care of business, no matter what. As a manager, he is fair and upbeat and he is really great with people. The customers all like him, and everyone around the office does too."



BDS Employee of the Month, Jeff Bunker

Introducing Our New LED Light

- Available in post, ceiling, wall & cabinet mt. configurations
- 320° rotation combined with 3 axis movement allows full position range
- Feather touch On/Off switch with dimmer function
- 5000°- 5500° Kelvin
- Uses less power



LED Operatory Light

The L-Series LED

BDS is proud to introduce our new line of LED operatory lights. The L-Series is comprised of 6 models, each of which are designed with a focal pattern of 4" x 6" to fully illuminate the oral cavity, and to eliminate glare. Additionally, our L-Series uses less energy than traditional Halogen lights, while providing comparable illumination. The L-Series also features a feather touch dimming function that allows the light to be set at any intensity, from low to high. The setting is remembered when turning the light off. These features, combined with 3-Axis head rotation, offer the advantage of an LED, without the luxury price.

Check us out @
www.beaverstatedental.com

Featured Favorite The S-3630 & S-3636

- 3 handpiece automatic with air/water controls
- Ergonomic, easy access controls
- Heavy-duty pneumatic air-brake flex-arm
- System purge feature flushes entire water system
- Unit mount swivel tray 9-3/4" x 13-1/2"
- Unit mount touch pad available

BDS offers a wide variety of arm-mounted over the patient systems. Within this range of configurations, we now include the S-3630 series units. Modeled after the S-3600 series, the S-3630 series features a non-recessed lid with a unit mounted swivel tray, which allows for easy access.



The S-3630, Our New Over the Patient System