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BDS Excels in Retro-fit Replacement Units

March 20, 2018, Newberg, OR. The strength and flexibility of Beaverstate Dental Systems' (BDS) product line offer many cost-effective choices for retro-fitting dental units. "Our ability to configure our products to meet the diverse needs of the dentist and hygienist is unique," states BDS Vice President of Marketing and Sales, Jeff Bunker. "Choosing BDS equipment to upgrade or replace faulty units provides value across the board. For example, a new handpiece control is much less expensive to replace than an entire chair. The reliability of our equipment maximizes productivity by minimizing service calls."

"We have worked with BDS for over 20 years," states Dental Equipment Liquidators President, Greg Brown. "Their products are extremely well made, and we recommend them highly. We have very few call backs for repair, and BDS' customer service department is extremely knowledgeable, and very helpful with any questions you may have."

BDS' mission is to manufacture the most efficient equipment possible. Since 1970, the company has provided reliable, durable products that are hand built in Oregon. BDS offers a wide variety of operatory configurations, all of it simple and built to last. From individual handpiece controls to full operatory systems, the focus is function. Cost effective and diverse, BDS gives its customers the longevity they deserve.

"Handpiece controls will reach a point of diminishing returns," says BDS President Rick Whitman. "Downtime is expensive and any operatory that cannot be used will quickly cost more in repairs and lost revenue than the price of a new unit."

"Dentists are often interested in retro-fitting equipment that is past its prime, without having to refit an entire operatory," states BDS Vice President of Sales and Marketing Jeff Bunker. "Our extensive product line provides many solutions that do not require a large investment, but which give the operatory a valuable upgrade, in both form and function."

"I have purchased BDS Assistant's Carts and Doctor Delivery Carts," states Dr. George Epperson of Arcata, CA. "I continue to be impressed with the resilience and construction of their products. BDS units are solid and surprisingly affordable."

"BDS products are characterized by well crafted, dependable designs which allow American quality to be affordable to everyone," states BDS President Rick Whitman. "We continuously set the standard for value, reliability and quality. BDS provides unparalleled customer service, and our products are backed by the industry's best warranty. We strive to be totally accountable for the service and support our customers want and deserve."

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